

Texas Windstorm Insurance Association

Presentation to the Joint Interim Committee to Study Seacoast Territory Insurance

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- The Texas Windstorm Insurance Association (TWIA), known as the Texas Catastrophe Property Insurance Association (TCPIA) until September 1, 1997, was established by the Texas Legislature in 1971 as a mechanism to provide wind and hail coverage to applicants unable to obtain insurance in the voluntary market. The Legislature's action was a response to market constrictions along the Texas Gulf Coast after several hurricanes.
- Since its inception, the legislature has made it clear that TWIA was to write limited coverage for wind and hail in order to provide for the "orderly economic growth of the Coastal counties." Persons who own businesses and/or residences in the following counties are eligible for coverage through TWIA: Aransas, Brazoria, Calhoun, Cameron, Chambers, Galveston, Jefferson, Kennedy, Kleberg, Matagorda, Nueces, Refugio, San Patricio, Willacy. In addition, portions of Harris County east of Highway 146 are also eligible.
- TWIA operates on a daily basis as an insurance company by issuing policies, collecting premiums and paying losses. All calendar-year earnings (profits) of the Association, if any, are transferred to a state-owned Catastrophe Reserve Trust Fund (CRTF). The State Controller holds the CRTF money in the name of the Texas Department of Insurance. These funds are to be used after a storm, or series of storms, to pay loss and loss adjustment expenses.
- At present there is approximately \$175 million in the CRTF.
- Pursuant to legislation adopted in 2009, TWIA funding in excess of premiums and the CRTF is provided by up to \$2.5 billion in public securities. These securities are repaid at various levels from TWIA premiums, catastrophe area surcharges, and assessments to TWIA member companies. TWIA may purchase reinsurance in addition to or in concert with this funding.

2012 Maximum Limits of Liability

| | | Proposed |
|------------------------------------------------------------------------------------------------|--------------------|--------------------|
| <u>Coverage</u> | <u>2012 Limits</u> | <u>2013 Limits</u> |
| Dwellings and Individually Owned Townhouses and Corporeal Movable Property | \$1,773,000 | \$1,809,000 |
| Individually Owned Corporeal Movable Property in Apartments, Condominiums, or Townhouses | \$374,000 | \$379,000 |
| Commercial Buildings and Corporeal Movable Property | \$4,424,000 | \$4,508,000 |
| Governmental Buildings and Corporeal Movable Property | \$4,424,000 | \$4,508,000 |

Pursuant to Texas Insurance Code §2210.502, maximum limits are adjusted annually as approved by the Commissioner of Insurance

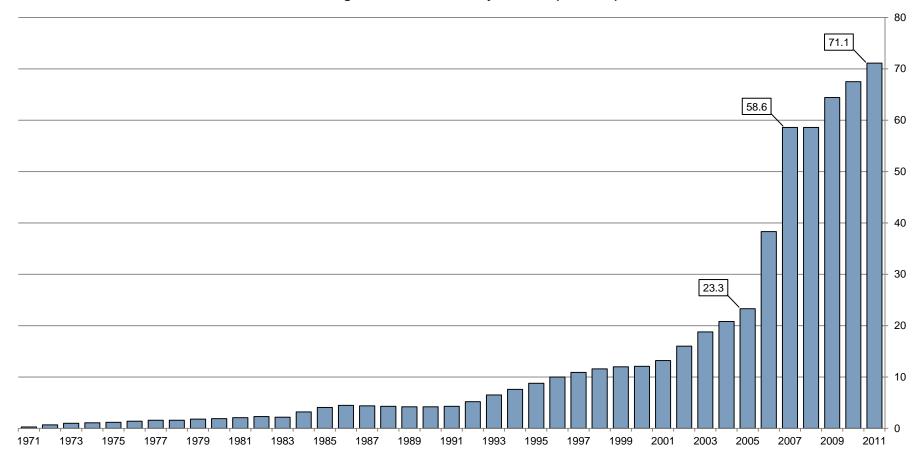
Liability In-Force 2000 – 2011

| Year | Gross In-Force Liability | Percentage Change Over Prior Year |
|------|--------------------------------|-----------------------------------------|
| 2000 | 12,052,604,254 | 0.67% |
| 2001 | 13,249,406,793 | 9.93% |
| 2002 | 16,003,048,280 | 20.78% |
| 2003 | 18,824,457,208 | 17.63% |
| 2004 | 20,796,655,763 | 10.48% |
| 2005 | 23,263,934,405 | 11.86% |
| 2006 | 38,313,022,160 | 64.69% |
| 2007 | 58,641,546,243 | 53.06% |
| 2008 | 58,585,060,464 | -0.10% |
| 2009 | 64,405,791,112 | 9.94% |
| 2010 | 67,452,356,800 | 4.73% |
| 2011 | 71,083,333,174 | 5.38% |
| | | · · · · |

Notes: Exposures shown are building and contents only



Building and Contents Liability In-Force (\$Billions)

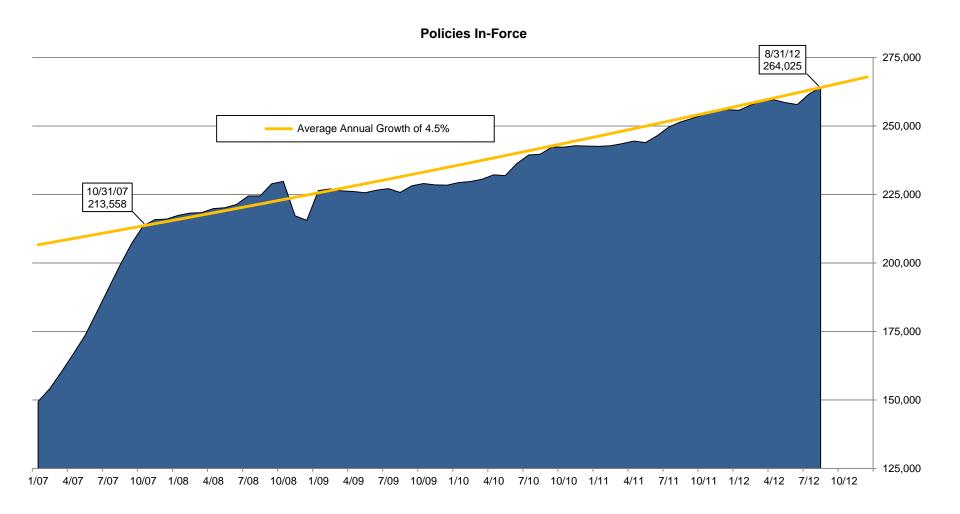




300,000 255,945 250,000 216,008 200,000 150,000 109,693 100,000 50,000

Policies In-Force







| Buildings and Contents | \$69,577,944,525 |
|---------------------------|-----------------------|
| Additional Living Expense | \$ 6,853,567,958 |
| Business Income | <u>\$ 386,397,945</u> |
| Total | \$76,817,910,428 |

TWIA Market Share

Residential Exposure by County as of 2011

25.0 77% ■TWIA □ Voluntary 63% 20.0 65% 15.0 55% 10.0 31% 5.0 65% 59% 81% 52% 58% 75% 27% 28% 27% 19% 0.0 Calhoun Cameron Chambers Galveston Jefferson Matagorda Refugio San Willacy Aransas Brazoria Harris Kenedy Kleberg Nueces Patricio

Residential Exposure (\$Billions)

Percentages Indicate TWIA Residential Market Share by County

Statistical Report Evaluated as of 8/31/12

| | Policies In-Ford | <u>ce</u> | | | Liability In-Force | | | |
|--------------|------------------|------------|--------|--------|--------------------|----------------|--------------|--------|
| County | at 8/31/11 | at 8/31/12 | # Gain | % Gain | at 8/31/11 | at 8/31/12 | # Gain | % Gain |
| | | | | | | | | |
| Aransas | 6,743 | 6,810 | 67 | 1.00 | 2,097,375,196 | 2,022,650,366 | -74,724,830 | -3.60 |
| Brazoria | 48,476 | 51,313 | 2,837 | 5.90 | 13,591,512,376 | 13,581,060,315 | -10,452,061 | -0.10 |
| Calhoun | 4,233 | 4,231 | -2 | 0.00 | 947,276,145 | 912,781,654 | -34,494,491 | -3.60 |
| Cameron | 17,661 | 17,722 | 61 | 0.30 | 4,824,158,415 | 4,655,637,346 | -168,521,069 | -3.50 |
| Chambers | 5,519 | 5,853 | 334 | 6.10 | 1,649,781,220 | 1,635,136,236 | -14,644,984 | -0.90 |
| Galveston | 68,594 | 71,279 | 2,685 | 3.90 | 21,415,424,883 | 21,055,640,730 | -359,784,153 | -1.70 |
| Harris | 3,309 | 3,705 | 396 | 12.00 | 920,978,713 | 988,292,514 | 67,313,801 | 7.30 |
| Jefferson | 31,703 | 36,923 | 5,220 | 16.50 | 7,637,667,935 | 8,172,514,466 | 534,846,531 | 7.00 |
| Kenedy | 23 | 24 | 1 | 4.30 | 5,356,115 | 7,188,282 | 1,832,167 | 34.20 |
| Kleberg | 1,466 | 1,471 | 5 | 0.30 | 409,980,426 | 319,761,177 | -90,219,249 | -22.00 |
| Matagorda | 5,008 | 5,427 | 419 | 8.40 | 1,049,301,329 | 1,117,384,580 | 68,083,251 | 6.50 |
| Nueces | 49,121 | 49,660 | 539 | 1.10 | 12,774,512,712 | 12,784,492,786 | 9,980,074 | 0.10 |
| Refugio | 460 | 444 | -16 | -3.50 | 123,307,503 | 108,316,718 | -14,990,785 | -12.20 |
| San Patricio | 8,526 | 8,547 | 21 | 0.20 | 2,188,048,526 | 2,092,039,278 | -96,009,248 | -4.40 |
| Willacy | 616 | 616 | 0 | 0.00 | 130,851,584 | 125,048,077 | -5,803,507 | -4.40 |
| | | | | | | | | |
| Total: | 251,458 | 264,025 | 12,567 | 5.00 | 69,765,533,078 | 69,577,944,525 | -187,588,553 | -0.27 |

Notes: Exposures shown are building and contents only

Reduction in Liability In-Force is due to a reduction in higher-valued commercial / governmental policies

Distribution By County and Class of Business Evaluated as of 8/31/12

| | Policies In-F | orce | Exposures In-Force | | | | | |
|--------------|---------------|------------|--------------------|---------|----------------|----------------|---------------|----------------|
| County | Residential | Commercial | Governmental | Total | Residential | Commercial | Governmental | Total |
| | | - | | | | | | |
| Aransas | 6,321 | 480 | 9 | 6,810 | 1,683,132,692 | 319,709,741 | 19,807,933 | 2,022,650,366 |
| Brazoria | 49,690 | 1,574 | 49 | 51,313 | 12,259,597,509 | 1,072,372,153 | 249,090,653 | 13,581,060,315 |
| Calhoun | 3,929 | 288 | 14 | 4,231 | 737,835,618 | 145,765,367 | 29,180,669 | 912,781,654 |
| Cameron | 16,412 | 1,273 | 37 | 17,722 | 2,885,819,687 | 1,522,029,689 | 247,787,970 | 4,655,637,346 |
| Chambers | 5,636 | 211 | 6 | 5,853 | 1,502,194,664 | 99,709,206 | 33,232,366 | 1,635,136,236 |
| Galveston | 68,177 | 3,037 | 65 | 71,279 | 17,439,863,447 | 3,014,284,442 | 601,492,841 | 21,055,640,730 |
| Harris | 3,570 | 133 | 2 | 3,705 | 880,132,745 | 107,765,239 | 394,530 | 988,292,514 |
| Jefferson | 35,275 | 1,619 | 29 | 36,923 | 6,925,150,586 | 1,168,394,109 | 78,969,771 | 8,172,514,466 |
| Kenedy | 23 | 0 | 1 | 24 | 6,505,968 | 0 | 682,314 | 7,188,282 |
| Kleberg | 1,363 | 103 | 5 | 1,471 | 229,675,666 | 50,011,791 | 40,073,720 | 319,761,177 |
| Matagorda | 5,109 | 305 | 13 | 5,427 | 952,565,008 | 142,921,836 | 21,897,736 | 1,117,384,580 |
| Nueces | 46,566 | 3,048 | 46 | 49,660 | 9,557,037,138 | 2,971,016,908 | 256,438,741 | 12,784,492,786 |
| Refugio | 389 | 48 | 7 | 444 | 74,141,059 | 27,277,880 | 6,897,779 | 108,316,718 |
| San Patricio | 8,089 | 430 | 28 | 8,547 | 1,777,238,032 | 253,593,703 | 61,207,543 | 2,092,039,278 |
| Willacy | 554 | 55 | 7 | 616 | 90,839,723 | 29,754,985 | 4,453,369 | 125,048,077 |
| | | | | | | | | |
| Total | 251,103 | 12,603 | 319 | 264,025 | 57,001,729,542 | 10,924,607,048 | 1,651,607,935 | 69,577,944,525 |

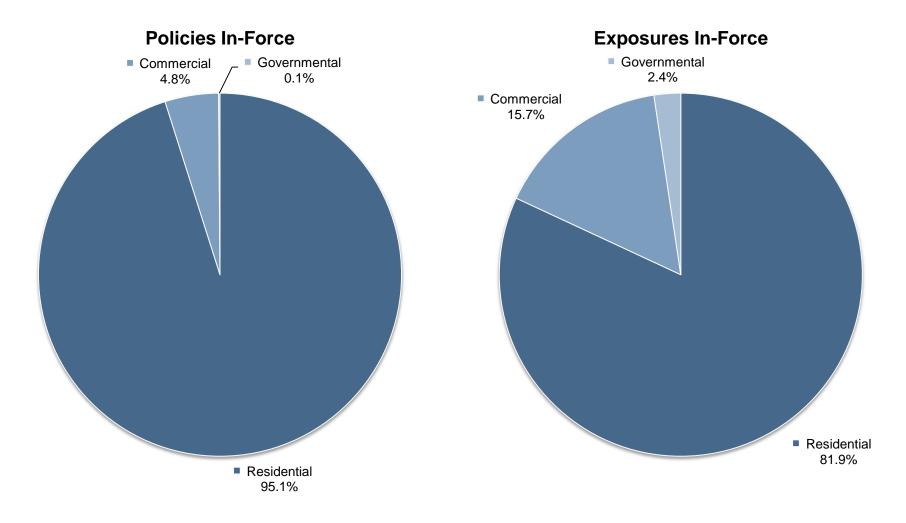
Notes:

Residential statistics include mobile homes

Exposures shown are building and contents only

Governmental policies are defined as those with at least one governmental item

Distribution By County and Class of Business Evaluated as of 8/31/12

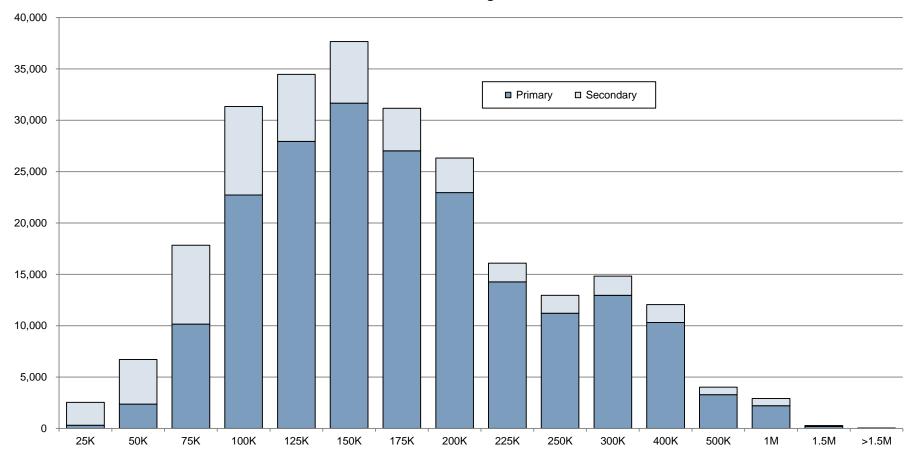


Residential Distribution By AOI and Occupancy Evaluated as of 8/31/12

| | Primary Residential Dwellings Secondary Residential Dwelling | | | ngs | | |
|---------------------------|--------------------------------------------------------------|----------------|-----------|-----------|---------------|-----------|
| Amount of | | Total | Average | | Total | Average |
| Insurance | Dwellings | Exposure | Limits | Dwellings | Exposure | Limits |
| | | | | | | |
| \$0 - \$25,000 | 320 | 5,842,000 | 18,256 | 2,215 | 34,422,000 | 15,540 |
| \$25,001 - \$50,000 | 2,372 | 103,851,000 | 43,782 | 4,344 | 180,422,000 | 41,534 |
| \$50,001 - \$75,000 | 10,154 | 669,538,000 | 65,938 | 7,676 | 493,074,000 | 64,236 |
| \$75,001 - \$100,000 | 22,726 | 2,042,404,000 | 89,871 | 8,613 | 765,153,000 | 88,837 |
| \$100,001 - \$125,000 | 27,943 | 3,192,353,000 | 114,245 | 6,520 | 740,677,000 | 113,601 |
| \$125,001 - \$150,000 | 31,660 | 4,394,059,000 | 138,789 | 5,990 | 832,037,000 | 138,904 |
| \$150,001 - \$175,000 | 27,013 | 4,412,051,000 | 163,331 | 4,150 | 676,127,000 | 162,922 |
| \$175,001 - \$200,000 | 22,956 | 4,326,508,000 | 188,470 | 3,357 | 634,952,000 | 189,143 |
| \$200,001 - \$225,000 | 14,260 | 3,030,755,000 | 212,535 | 1,835 | 391,784,000 | 213,506 |
| \$225,001 - \$250,000 | 11,208 | 2,675,194,000 | 238,686 | 1,756 | 422,367,000 | 240,528 |
| \$250,001 - \$300,000 | 12,963 | 3,560,869,000 | 274,695 | 1,867 | 517,988,000 | 277,444 |
| \$300,001 - \$400,000 | 10,314 | 3,536,758,000 | 342,908 | 1,748 | 606,319,000 | 346,864 |
| \$400,001 - \$500,000 | 3,283 | 1,457,647,000 | 443,998 | 732 | 330,097,000 | 450,952 |
| \$500,001 - \$1,000,000 | 2,219 | 1,425,715,000 | 642,503 | 691 | 453,298,000 | 656,003 |
| \$1,000,001 - \$1,500,000 | 193 | 234,705,000 | 1,216,088 | 83 | 101,298,000 | 1,220,458 |
| \$1,500,001 - \$1,773,000 | 14 | 22,286,000 | 1,591,857 | 10 | 16,508,000 | 1,650,800 |
| | | | | | | |
| | | | | | | |
| Total All Limits | 199,598 | 35,090,535,000 | 175,806 | 51,587 | 7,196,523,000 | 139,503 |
| | | | | | | |

Notes: Exposures shown are building only

Residential Distribution By AOI and Occupancy Evaluated as of 8/31/12



Residential Dwellings In-Force

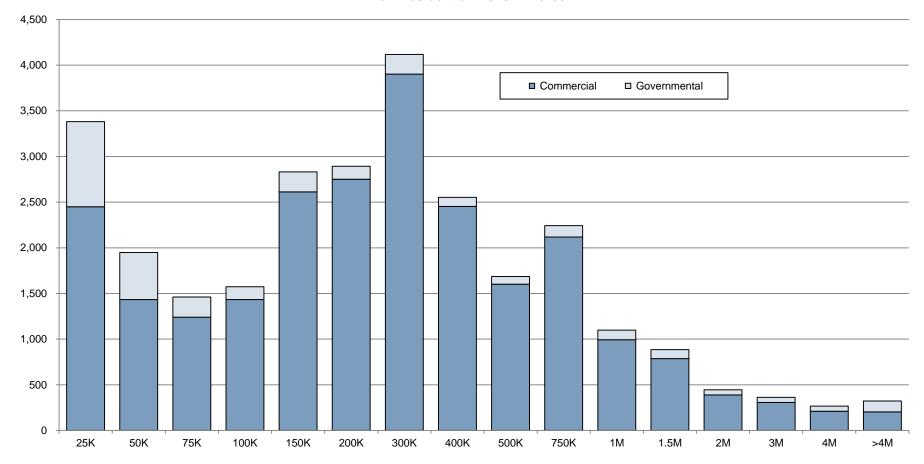
Non-Residential Distribution By AOI and Class Evaluated as of 8/31/12

| | Commercial Risks | | | Governmental Risks | | | |
|---------------------------|----------------------------------------------|---------------|-----------|--------------------|---------------|-----------|--|
| Amount of | | Total | Average | | Total | Average | |
| Insurance | Structures | Exposure | Limits | Structures | Exposure | Limits | |
| | | | | | | | |
| \$0 - \$25,000 | 2,449 | 29,439,000 | 12,021 | 932 | 8,670,000 | 9,303 | |
| \$25,001 - \$50,000 | 1,433 | 55,484,000 | 38,719 | 515 | 21,291,000 | 41,342 | |
| \$50,001 - \$75,000 | 1,240 | 79,655,000 | 64,238 | 222 | 13,720,000 | 61,802 | |
| \$75,001 - \$100,000 | 1,433 | 129,251,000 | 90,196 | 140 | 12,171,000 | 86,936 | |
| \$100,001 - \$150,000 | 2,612 | 334,380,000 | 128,017 | 220 | 27,787,000 | 126,305 | |
| \$150,001 - \$200,000 | 2,751 | 482,683,000 | 175,457 | 142 | 25,143,000 | 177,063 | |
| \$200,001 - \$250,000 | 2,178 | 495,893,000 | 227,683 | 110 | 24,877,000 | 226,155 | |
| \$250,001 - \$400,000 | 4,177 | 1,339,532,000 | 320,692 | 205 | 64,039,000 | 312,385 | |
| \$400,001 - \$500,000 | 1,602 | 723,756,000 | 451,783 | 84 | 38,512,000 | 458,476 | |
| \$500,001 - \$750,000 | 2,118 | 1,294,019,000 | 610,963 | 124 | 76,269,000 | 615,073 | |
| \$750,001 - \$1,000,000 | 994 | 863,932,000 | 869,147 | 105 | 92,216,000 | 878,248 | |
| \$1,000,001 - \$1,500,000 | 787 | 968,072,000 | 1,230,079 | 98 | 120,136,000 | 1,225,878 | |
| \$1,500,001 - \$2,000,000 | 389 | 683,254,000 | 1,756,437 | 56 | 98,326,000 | 1,755,821 | |
| \$2,000,001 - \$3,000,000 | 307 | 761,770,000 | 2,481,336 | 56 | 139,088,000 | 2,483,714 | |
| \$3,000,001 - \$4,000,000 | 210 | 748,871,000 | 3,566,052 | 56 | 197,925,000 | 3,534,375 | |
| \$4,000,001 - \$4,424,000 | 203 | 876,703,000 | 4,318,734 | 119 | 515,994,000 | 4,336,084 | |
| | <u>. </u> | | | | | | |
| Total All Limits | 24,883 | 9,866,694,000 | 396,523 | 3,184 | 1,476,164,000 | 463,619 | |

Notes: Exposures shown are building only

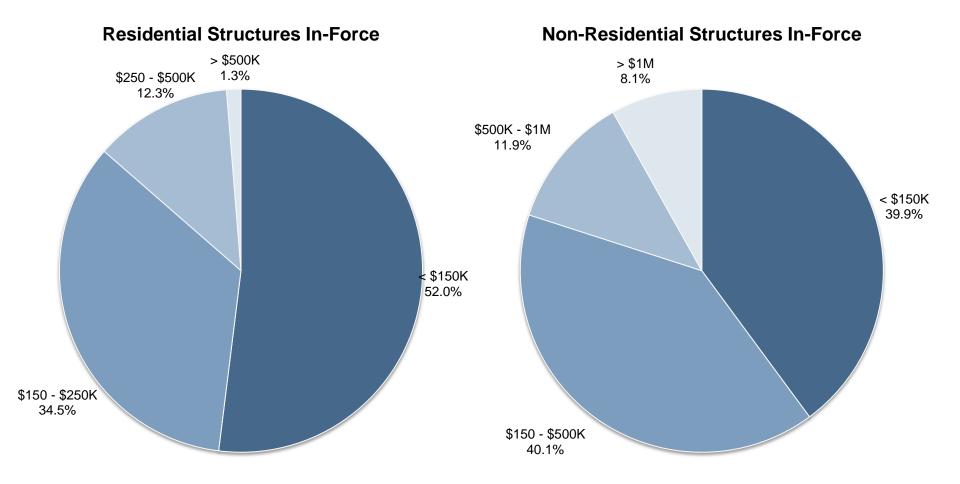
Non-Residential Distribution By AOI and Class

Evaluated as of 8/31/12



Non-Residential Risks In-Force

Distribution By Amount of Insurance Evaluated as of 8/31/12



Windstorm Building Codes Compliance and Loss Experience

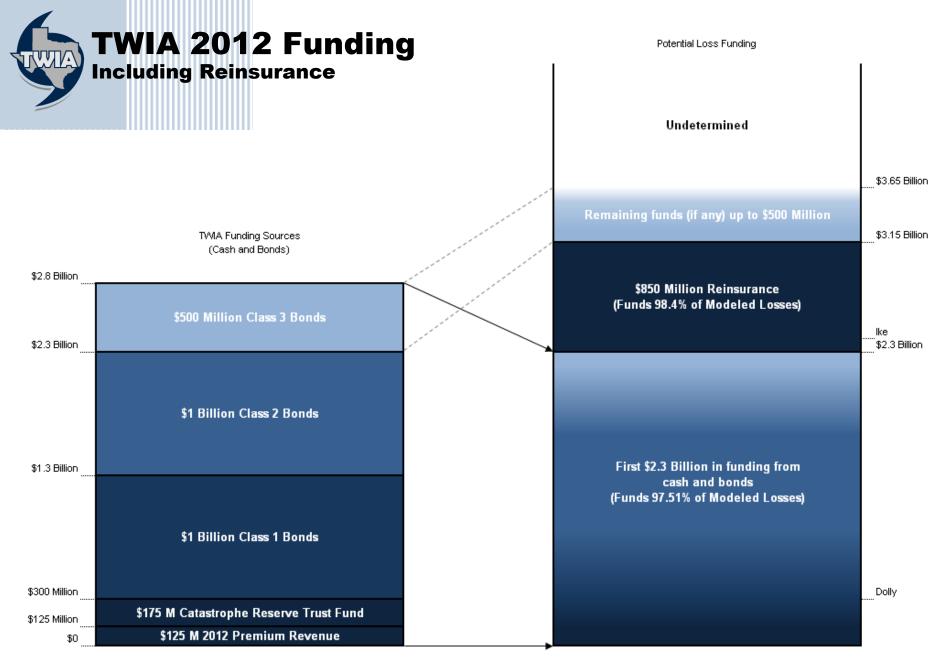
TWIA Residential Structures Receiving Premium Credits For Compliance with **Applicable Building Codes**

| County | % Structures Receiving Bldg Code Credits |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|
| Aransas Brazoria Calhoun Cameron Chambers Galveston Harris Jefferson Kenedy Kleberg Matagorda Nueces Refugio San Patricio Willacy | 25.1% 30.8% 21.1% 18.6% 44.5% 31.5% 18.1% 9.8% 26.1% 8.5% 13.4% 18.9% 12.5% 21.0% 17.4% |
| All Counties | 24.0% |

Performance of Building Codes in **TWIA Claims Resulting from Hurricane Ike**

| Building Code | Policies with Claims | Reduction in Claim Frequency | Average Reported Claim | Reduction in Claim Severity |
|-----------------------------------------------------------------------------------------|----------------------------|------------------------------------|------------------------------|-----------------------------------|
| International Residential Code * Windstorm Resistant Construction * Prior or None | 44.9% 58.3% 71.1% | -36.8% -18.0% | 12,641 17,132 19,982 | -36.7% -14.3% |
| All Counties | 66.6% | | 19,130 | |

* Building Codes Eligible for Premium Credits



Notes: Actual amounts of bond tranches are subject to marketability

Presentation as of 8/31/12