GREEN HOUSE® HOMES IN TEXAS

San Angelo opened 2008 Longview opened 2008

Buckner Retirement Services

Mission Statement

Buckner Retirement Services enriches the lives of senior adults and their families through Christ-centered values.



Why?

- Traditional model is broken
- High turnover
- Less than optimal outcomes
- Low satisfaction
- Consistent staff leads to real "knowing"



Who we serve

Longview 20 Beds

- Elder Care Assistance of \$156,000 a year
- Private Pay 90%-85% at \$200 a day
- Medicare 10%-15%

San Angelo 20 Beds

- Medicaid 20%-25%
- Private Pay 75%-80% at \$195 a day
- Medicare less than 10%
- Dementia specific



- Extremely High Family and Resident Satisfaction
- Few if any deficiencies
- 5 Stars
- Low Turnover
- Good Clinical Outcomes
- Elders want to get out of rm.











Demand

100% census with a waiting list



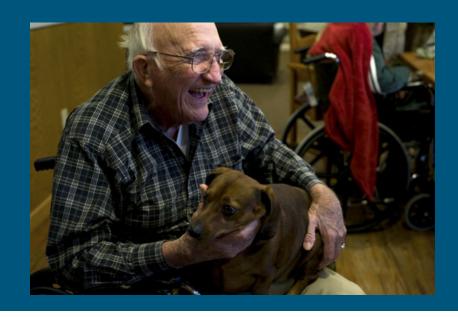
Operations

- Cost Per patient Day \$150.68 (2010 cost report)
- Medicaid Reimbursement \$112.75 (2010 cost report)



What is needed

- Medicaid Rate that covers cost
- Measure outcomes not process
 (e.g. one administrator and one director of nursing per physical address)
- Continued Staffing Enhancement
- Focused Surveys



Funding

- Approximate cost 1.8 million
- Donations
- Financing



Future

- Limited growth with current funding structure
- BRS plans to build 2-4 more homes



Contact

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